SHELDON W. STARMAN, CPA RONALD W. GUSTASON, CPA THOMAS E. BOERIO, CPA SHARON A. BELCHER, CPA SCOT A. SHEPARD, CPA SEAN M. NOLAN, CPA



ROGERS WOOD HILL STARMAN & GUSTASON

PROFESSIONAL ASSOCIATION Certified Public Accountants

To the Board of Directors and Management of Naples Equestrian Challenge, Inc.

In planning and performing our audit of the financial statements of Naples Equestrian Challenge, Inc., (NEC), as of and for the year ended December 31, 2015, in accordance with auditing standards generally accepted in the United States of America, we considered the Organization's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency or combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Other Matters:

Reconciling Donations between Donor Software & the General Ledger

After receiving multiple detailed reports from the Executive Director from Donor Pro we were able to trace the amounts on those reports to the income reported in QuickBooks by completing a reconciliation spreadsheet which adjusted for income not reported in Donor Pro. The Organization should create a reconciliation spreadsheet on a quarterly basis, noting the transactions that are not included in Donor Pro, which assists in tracing Donor Pro directly to QuickBooks.

Reconcile Restricted Bank Accounts to Temporarily Restricted Assets

The Capital Campaign and Restricted bank accounts did not reconcile to the temporarily restricted net assets at the end of the year because some of the funds were included in the unrestricted bank account. A cash reconciliation that ties the bank balance to the general ledger balance should be prepared to determine that all cash transactions have been recorded properly and to discover bank errors. A benefit of monthly reconciliations is that errors do not accumulate but can be identified and attributed to a particular period in a timely manner.

Temporarily Restricted vs. Unrestricted Funds

A temporarily restricted contribution generally is recognized when received and is reclassified from temporarily restricted net assets to unrestricted net assets when the donor's restriction is satisfied or when the stipulated time has elapsed. The Organization should develop a policy to track restricted contributions from receipt until the contribution becomes unrestricted. Items that are still restricted at the end of the fiscal year should be classified as such.

To the Board of Directors and Management of Naples Equestrian Challenge, Inc. Page Two

This communication is intended solely for the information and use of management, the Board of Directors, and others within the organization, and is not intended to be and should not be used by anyone other than these specified parties.

Rogers Wood Hill Starman & Gustason, PA

Rogare Wood Hell Starmon & Centosa

Naples, Florida

May 6, 2016

FINANCIAL STATEMENTS

WITH INDEPENDENT AUDITOR'S REPORT THEREON

FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

TABLE OF CONTENTS FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

Independent Auditor's Report	1
Financial Statements -	
Statements of Financial Position	2
Statements of Activities	3 - 4
Statements of Functional Expenses	5 - 6
Statements of Cash Flows	7
Notes to Financial Statements	8 - 12

ROGERS WOOD HILL STARMAN & GUSTASON

PROFESSIONAL ASSOCIATION

CERTIFIED PUBLIC ACCOUNTANTS & ADVISORS

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PUBLIC ACCOUNTANTS
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PUBLIC ACCOUNTANTS

OFFICES:

NAPLES MARCO ISLAND 262-1040 394-7502

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Naples Equestrian Challenge, Inc. Naples, Florida

We have audited the accompanying financial statements of Naples Equestrian Challenge, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2015 and 2014, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Naples Equestrian Challenge, Inc. as of December 31, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

ROGERS WOOD HILL STARMAN & GUSTASON, P.A.

Kozar Wood Hill Storman & Cutosa

Certified Public Accountants & Advisors

May 6, 2016

STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2015 AND 2014

ASSETS

		2015	 2014
Cash and cash equivalents	\$	989,876	\$ 662,049
Accounts receivable		6,675	2,090
Pledges receivable		200,167	60,000
Prepaid expenses		7,115	6,808
Property and equipment, net		1,862,182	 1,804,975
Total assets		3,066,015	 2,535,922
<u>LIABILITIES AND NET ASSETS</u>			
Accounts payable and accrued expenses	\$	21,846	\$ 19,535
Mortgage note payable		130,262	 133,697
Total liabilities		152,108	 153,232
Net assets:			
Unrestricted		1,886,060	1,658,089
Temporarily restricted		1,027,847	 724,601
Total net assets	•	2,913,907	 2,382,690
Total liabilities and net assets	\$	3,066,015	\$ 2,535,922

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2015

	Uni	restricted	mporarily Restricted		Total
REVENUES AND SUPPORT:					
Contributions	\$	152,126	\$ 426,248	\$	578,374
Grant income		357,895	-		357,895
Rider fees		69,088	-		69,088
Exercise riding lessons		450	-		450
Special events, net		143,524	7,000		150,524
Rental income		3,500	-		3,500
Interest income		3,083	-		3,083
Miscellaneous income		4,118			4,118
In kind contributions		95,987	-		95,987
Total revenues and support		829,771	433,248		1,263,019
Net assets released from restrictions		130,002	 (130,002)	•	***
Total revenues, support and net					
assets released from restrictions		959,773	303,246		1,263,019
•					
EXPENSES:					
Program services		589,608	-		589,608
Management and general		63,113	-		63,113
Fundraising		79,081	-		79,081
Total expenses		731,802	-		731,802
INCREASE IN NET ASSETS		227,971	303,246		531,217
NET ASSETS - Beginning of year	1	,658,089	 724,601		2,382,690
NET ASSETS - End of year	\$ 1	,886,060	\$ 1,027,847	\$	2,913,907

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2014

	Unrestricted		Temporarily Restricted			Total
REVENUES AND SUPPORT:						
Contributions	\$	194,335	\$	485,899	\$	680,234
Grant income		172,832		-		172,832
Rider fees		66,100		_		66,100
Exercise riding lessons		699		-		699
Special events, net		206,087		40,000		246,087
Interest income		1,111		-		1,111
Miscellaneous income		5,040		-		5,040
In kind contributions		113,603				113,603
Total revenues and support		759,807		525,899		1,285,706
Net assets released from restrictions		88,698		(88,698)	***************************************	
Total revenues, support and net						
assets released from restrictions	***************************************	848,505		437,201		1,285,706
EXPENSES:						
Program services		639,697		-		639,697
Management and general		58,568		-		58,568
Fundraising		75,948		-		75,948
Total expenses		774,213		-		774,213
INCREASE IN NET ASSETS		74,292		437,201		511,493
NET ASSETS - Beginning of year		1,583,797		287,400	**********	1,871,197
NET ASSETS - End of year	\$ 1	,658,089	\$	724,601	\$	2,382,690

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2015

			Support Services					
	F	Program	Ma	nagement				Total
		Services	and	l General	Fu	ndraising	F	Expenses
Salaries and wages	\$	218,734	\$	29,966	\$	54,297	\$	302,997
Payroll taxes and employee benefits		47,159		6,461		11,706		65,326
Total salaries and related expenses		265,893	CILL	36,427		66,003		368,323
Bank charges		191		-		9,361		9,552
Computer technology		6,558		203		-		6,761
Depreciation		59,630		10,210		-		69,840
Horse and barn operating expenses		63,219		-		-		63,219
In kind expenses		85,077		-		-		85,077
Insurance		21,256		350		3,015		24,621
Interest		4,178		619		361		5,158
Loss on disposal of assets		4,361		_		-		4,361
Maintenance		14,702		-		**		14,702
Marketing and advertising		8,740		971		-		9,711
Miscellaneous		11,728		1,771		<u></u>		13,499
Other program costs		14,445		_		-		14,445
Professional fees		11,298		11,299		<u>-</u>		22,597
Supplies		10,854		244		341		11,439
Taxes and licenses		392		53		-		445
Utilities		7,086		966	***************************************	*		8,052
Total expenses	_\$_	589,608		63,113	\$	79,081	_\$_	731,802

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2014

			Support Services					
	F	rogram	Ma	nagement				Total
		Services	and	General	Fu	ndraising	E	Expenses
Caladarandana	ø	212.461	ው	20.107	Φ.	50.740	Φ.	204.200
Salaries and wages	\$	212,461	\$	29,107	\$	52,740	\$	294,308
Payroll taxes and employee benefits		37,448		5,130	·····	9,296		51,874
Total salaries and related expenses		249,909		34,237		62,036		346,182
Bank charges		204		-		10,001		10,205
Computer technology		5,742		177		-		5,919
Depreciation		56,154		10,210		-		66,364
Horse and barn operating expenses		76,047		_		-		76,047
In kind expenses		108,404		-		•		108,404
Insurance		20,863		350		3,127		24,340
Interest		4,284		635		370		5,289
Loss on disposal of assets		43,633		-		-		43,633
Maintenance		17,558		-				17,558
Marketing and advertising		8,753		973		-		9,726
Miscellaneous		4,278		1,233				5,511
Other program costs		15,568		-				15,568
Professional fees		9,223		9,223		-		18,446
Supplies		10,025		296		414		10,735
Taxes and licenses		1,159		158		-		1,317
Utilities		7,893		1,076		-		8,969
Total expenses	\$	639,697		58,568	\$	75,948	\$	774,213

STATEMENT OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

	2015			2014
CASH FLOWS FROM OPERATING ACTIVITIES:				
Cash received from contributions	\$	433,621	\$	622,514
Grants received		357,895		172,832
Rental fees		3,500		-
Rider fees		69,088		66,100
Exercise riding lessons		450		699
Special event and other income		352,112		433,223
Cash paid to suppliers and employees		(757,080)		(723,839)
Interest earned		3,083		1,111
Net cash provided by operating activities	***************************************	462,669		572,640
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchase of property and equipment		(131,407)		(140,981)
Net cash used by investing activities	***************************************	(131,407)		(140,981)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Principal payments on note payable		(3,435)		(3,303)
Principal payments on line of credit		(=, ==)		(10,000)
Net cash used by financing activities		(3,435)		(13,303)
. To see a source of mannering accounts		<u> </u>	***************************************	(12,300)
NET INCREASE IN CASH AND CASH EQUIVALENTS		327,827		418,356
CASH AND CASH EQUIVALENTS - Beginning of year		662,049		243,693
CASH AND CASH EQUIVALENTS - End of year	\$	989,876	\$	662,049
RECONCILIATION OF INCREASE IN NET ASSETS				
TO NET CASH PROVIDED BY OPERATING ACTIVITIES:				
Increase in net assets	\$	531,217	\$	511,493
Depreciation	•	69,839		66,364
Loss on disposal of property and equipment		4,361		43,633
Changes in assets and liabilities:		•		ŕ
Accounts receivable		(4,585)		2,280
Pledges receivable		(140,167)		(60,000)
Other assets		_		5,000
Prepaid expenses		(307)		-
Accounts payable and accrued expenses	and to the total or the total o	2,311		3,870
Net cash provided by operating activities	\$	462,669	\$	572,640
SUPPLEMENTAL DISCLOSURES				
Cash paid for interest	\$	5,158	\$	5,289

NOTES TO FINANCIAL STATEMENTS - DECEMBER 31, 2015 AND 2014

NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

Naples Equestrian Challenge, Inc. (the Organization) is a nonprofit corporation incorporated in 1997 in the State of Florida to provide therapeutic horseback riding to children and adults with disabilities. Program services provided by the Organization include therapeutic horseback riding, summer camps, and school outreach programs. The Organization is supported by donor contributions, grants, rider fees and several fundraising activities. The Organization is affiliated with the Professional Association of Therapeutic Horsemanship International (PATH).

Financial Statement Presentation

The accompanying financial statements have been prepared in accordance with the reporting principles of not-for-profit accounting as defined by current accounting standards for general purpose external financial statements of not-for-profit organizations.

The accompanying financial statements have been prepared to focus on the Organization as a whole and to present balances and transactions according to the existence of donor imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

<u>Unrestricted</u> - Resources over which the board of directors has discretionary control. Designated amounts represent those revenues, which the board has set aside for a particular purpose.

<u>Temporarily restricted</u> - Those resources subject to donor imposed restrictions, which will be satisfied by actions of the Organization or passage of time.

<u>Permanently restricted</u> -Those resources subject to a donor imposed restriction that they be maintained permanently by the Organization. The donors of these resources typically permit Organizations to use all or part of the income earned, including capital appreciation, on related investments for unrestricted or temporarily restricted purposes. The Organization held no permanently restricted net assets at December 31, 2015 and 2014.

Liquidity

Assets are presented in the statement of financial position according to their nearness of conversion to cash and liabilities according to the nearness of their maturity and resulting use of cash.

Cash and Cash Equivalents

The Organization considers all unrestricted bank and similar deposits, demand deposits, money market funds and certificates of deposit with original maturities of three months or less to be cash equivalents. The Organization maintains bank accounts with balances which, at times, may exceed federally insured limits.

Property and Equipment

The Organization records property and equipment at cost when purchased or at fair market value at the time of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated asset for a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as temporarily restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service or purchased and reclassifies temporarily restricted net assets to unrestricted net assets at that time.

Depreciation is recorded on the straight-line basis over the estimated useful lives of the related assets ranging from five to thirty-nine years. The cost of maintenance and repairs is charged as an expense as incurred. All acquisitions of property and equipment and all expenditures for repairs, maintenance, renewals, and betterments in excess of \$1,000 that materially prolong the useful lives of assets are capitalized.

NOTES TO FINANCIAL STATEMENTS - DECEMBER 31, 2015 AND 2014

NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Contributions

In accordance with current accounting standards, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Restricted contributions whose restrictions are met in the same reporting period are shown as unrestricted support. All contributions are considered to be available for operations unless specifically restricted by the donor.

Contributed Goods and Services

Contributions of noncash items are recorded at fair value on the date donated. Contributed services meeting the requirement for recognition in the financial statements are recorded at the fair market value of professional services rendered.

Functional Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities. Accordingly, certain amounts have been allocated among the program, management and general, and fundraising expenses.

Income Taxes

The Internal Revenue Service has determined the Organization is exempt from income taxes under the provisions of Internal Revenue Code Section 501(c)(3). In addition, the Organization has been determined by the Internal Revenue Service to be other than a private foundation within the meaning of Section 509(a) of the Code. Accordingly, no provision for income taxes has been made in these financial statements.

The Organization has implemented the standard for uncertain tax positions. As a result, the Organization evaluated its tax positions and determined it has no uncertain tax positions as of December 31, 2015. The Organization's tax returns from the tax years ended December 31, 2012 through December 31, 2014 are open to examination by federal authorities.

Fair Value Measurement

The Organization measures fair value as set forth in the Statement of Financial Accounting Standard FASB ASC 820, Fair Value Measurements. This standard applies to reported balances that are required or permitted to be measured at fair value under an existing accounting pronouncement. The Organization currently does not measure any of its assets or liabilities at fair value and is not required under generally accepted accounting principles to disclose the fair value of its financial instruments.

The Organization also adopted the fair value option for financial assets and liabilities standard. This standard allows entities the irrevocable option to elect fair value for the initial and subsequent measurement for certain financial assets and liabilities on a contract-by contract basis. The Organization has not elected to measure any existing financial instruments at fair value. However, the Organization may elect to measure newly acquired financial instruments at fair value in the future.

Donated Services

The Organization receives a significant benefit from volunteer work provided by parents and other interested parties. These services do not meet the reporting requirement of skilled professional labor and, as a result, the value of such services is not reflected in these financial statements.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS - DECEMBER 31, 2015 AND 2014

NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Reclassifications

Certain accounts in the prior year financial statements have been reclassified for comparative purposes to conform with the presentation in the current year financial statements.

NOTE 2 - PROPERTY AND EQUIPMENT

Property and equipment consists of the following at December 31, 2015 and 2014:

	2015		 2014	
Land	\$	781,671	\$ 781,671	
Buildings		750,871	750,871	
Site improvements		679,159	674,310	
Horses		39,450	40,949	
Equipment		98,159	70,408	
Furniture and fixtures		45,411	21,951	
Construction in progress		123,465	 57,150	
		2,518,186	2,397,310	
Less accumulated depreciation		(656,004)	 (592,335)	
Total	\$	1,862,182	 1,804,975	

Depreciation expense was \$69,840 and \$66,364 for the years ended December 31, 2015 and 2014, respectively.

NOTE 3 - PLEDGES RECEIVABLE

Pledges consist of unconditional promises to give and are due as follows:

Year ending Decem	ber 31,	
	2016	\$ 105,500
	2017	53,500
	2018	40,167
	2019	 1,000
		\$ 200,167

The Organization has one conditional pledge, which is not accrued, of approximately \$150,000 to be received over the next three years for barn and program expenses.

NOTE 4 - MORTGAGE NOTE PAYABLE

	 2015	 2014
Mortgage note payable to First Florida Integrity Bank, interest		
rate is 3.85%, at December 31, 2015 and 2014, collateralized by building		
and fixtures, monthly payments totaling \$716 due through the maturity		
date of December 2018, when final balloon principal payment is due.	\$ 130,262	\$ 133,697

NOTES TO FINANCIAL STATEMENTS - DECEMBER 31, 2015 AND 2014

NOTE 4 - MORTGAGE NOTE PAYABLE - CONTINUED

Future principal payments on the mortgage note payable at December 31, 2015 are as follows:

Year Ending December 31,	
2016	\$ 3,557
2017	3,713
2018	 122,992
	\$ 130,262

NOTE 5 - LINE OF CREDIT

In December 2015, the Organization renewed its line of credit with First Florida Integrity Bank in the amount of \$50,000. As of December 31, 2015 there was no amount outstanding. The interest rate on the line of credit at December 31, 2015 was 3.25%. The credit line is secured by the Organization's property and equipment.

NOTE 6 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consist of funds restricted for the following purposes:

		2015		2014
Horse retirement	\$	22,728	\$	13,319
Barn dance sponsorships	1	27,000		40,000
Operation Strides	,	24,599		43,396
Program grants		49,055		-
Facility expansion project		904,465		627,886
	\$	1,027,847	\$	724,601

NOTE 7 - IN KIND CONTRIBUTIONS

In kind contributions consist of the following:

		2015	2014	
Revenue in kind				
Professional services	\$	600	\$	2,000
Horses		5,500		4,999
Flooring		4,910		-
Landscape services		27,751		25,943
Auction items and other donations and services		57,226		80,661
Total revenue in kind		95,987		113,603
Less capitalized items:				
Horses		(6,000)		(5,199)
Flooring		(4,910)		-
Total expenses in kind		85,077	_\$	108,404

NOTES TO FINANCIAL STATEMENTS - DECEMBER 31, 2015 AND 2014

NOTE 8 - RENTAL INCOME

The Organization leased a single family home on its property to an employee in 2015. The home is being rented under a non-cancellable operating lease from August 2015 through July 2016 for \$700 a month.

Rental income totaled \$3,500 for the year ended December 31, 2015.

NOTE 9 - SPECIAL EVENTS, NET

Revenues and expenses from the various special events consist of the following:

	2015	2014	
Revenues	\$ 347,994	\$	428,183
Less: Expenses	(197,470)	(182,096)
Net Total	\$ 150,524	\$	246,087

NOTE 10 - CONCENTRATIONS

The Organization maintains cash balances at a financial institution. Accounts at the institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. At December 31, 2015, the Organization had deposits of \$737,844 in excess of FDIC insurance coverage.

NOTE 11 - RECLASSIFICATION

During the year ended December 31, 2015, a correction was made in the classification of special event income. Income which was previously classified as unrestricted totaling \$40,000, as of December 31, 2014, has been reclassified to temporarily restricted.

NOTE 12 - SUBSEQUENT EVENTS

Naples Equestrian Challenge, Inc. contracted with Compass Construction for a facility expansion project totaling \$2,525,648. Construction site development commenced in March 2016. The project is expected to be completed in November 2016.

Subsequent events were evaluated through May 6, 2016, which is the date the financial statements were available to be issued.