NAPLES EQUESTRIAN CHALLENGE, INC. AKA NAPLES THERAPEUTIC RIDING CENTER

FINANCIAL STATEMENTS

WITH INDEPENDENT AUDITOR'S REPORT THEREON

FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

TABLE OF CONTENTS FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

Part I - Financial Statements and Schedule of Expenditures of Federal Awards

Independent Auditor's Report	1 - 2
Financial Statements - Statements of Financial Position Statements of Activities Statements of Functional Expenses Statements of Cash Flows Notes to Financial Statements	3 4 - 5 6 - 7 8 9 - 14
Schedule of Expenditures of Federal Awards	15
Notes to Schedule of Expenditures of Federal Awards	16
Part II - Reports on Compliance and Internal Control	
Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards	17 - 18
Report on Compliance for Each Major Federal Program and On Internal Control Over Compliance Required by the Uniform Guidance	19 - 20
Part III - Findings	
Schedule of Findings and Questioned Costs	21 - 22
Summary Schedule of Prior Audit Findings	23
Corrective Action Plan	24 - 25

PART I

Financial Statements and Schedule of Expenditures of Federal Awards

ROGERS WOOD HILL STARMAN & GUSTASON

PROFESSIONAL ASSOCIATION

CERTIFIED PUBLIC ACCOUNTANTS & ADVISORS

2375 TAMIAMI TRAIL NORTH, SUITE 110 NAPLES, FLORIDA 34103

SHELDON W. STARMAN, C.P.A RONALD W. GUSTASON, C.P.A. THOMAS E. BOERIO, C.P.A. SHARON A. BELCHER, C.P.A. SCOT A. SHEPARD, C.P.A. SEAN M. NOLAN, C.P.A. QIONG (KIM) CHEN, C.P.A. LAURA L. GELMAN MEMBERS
AMERICAN INSTITUTE OF CERTIFIED
PUBLIC ACCOUNTANTS
FLORIDA INSTITUTE OF CERTIFIED
PUBLIC ACCOUNTANTS

OFFICES:

NAPLES MARCO ISLAND 262-1040 394-7502

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Naples Equestrian Challenge, Inc. Naples, Florida

Report on the Financial Statements

We have audited the accompanying financial statements of Naples Equestrian Challenge, Inc. (a non-profit organization), which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Naples Equestrian Challenge, Inc. as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

INDEPENDENT AUDITOR'S REPORT, continued

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated June 1, 2017 on our consideration of Naples Equestrian Challenge, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Naples Equestrian Challenge, Inc.'s internal control over financial reporting and compliance.

ROGERS WOOD HILL STARMAN & GUSTASON, P.A.

Kogars Wood Hal Stammer E

Certified Public Accountants & Advisors

Naples, FL

June 1, 2017

STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2016 AND 2015

ASSETS

		2016		2015
Cash and cash equivalents	\$	1,264,401		\$ 989,876
Investments		262,826		-
Accounts receivable		6,895		6,675
Grants receivable		493,798		-
Pledges receivable		307,500		200,167
Prepaid expenses		7,221		7,115
Property and equipment, net		4,239,527		 1,862,182
Total assets	\$	6,582,168	;	\$ 3,066,015
LIABILITIES AND NET A	SSET	<u>S</u>		
Accounts payable and accrued expenses	\$	887,211		\$ 21,846
Mortgage note payable		126,705		130,262
Total liabilities		1,013,916		152,108
Net assets:				
Unrestricted:				
Board designated-endowment		50,000		-
Board designated-reserve		50,016		-
Designated for property and equipment		4,239,527		1,862,182
Undesignated		371,792		23,878
Total unrestricted net assets		4,711,335		 1,886,060
Restricted:				
Temporarily restricted		756,917		1,027,847
Permanently restricted-endowment		100,000		· -
Total restricted net assets		856,917		 1,027,847
Total net assets		5,568,252		2,913,907
Total liabilities and net assets	\$	6,582,168	:	\$ 3,066,015

NAPLES EQUESTRIAN CHALLENGE, INC. STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED DECEMBER 31, 2016

	U	nrestricted	emporarily Restricted		manently estricted	Total
REVENUES AND SUPPORT:	***************************************					
Support from government units	\$	963,750	\$ -	\$	-	\$ 963,750
Cash contributions		194,978	1,320,675		100,000	1,615,653
In-kind contributions		159,923	-		•	159,923
Private grant income		339,100	-		-	339,100
Rider fees		62,520	_		-	62,520
Special events, net		168,861	-		-	168,861
Rental income		8,400	_		-	8,400
Interest income		4,170	_		-	4,170
Miscellaneous income		4,364			-	4,364
BP claim settlement		220,343	 		_	 220,343
Total revenues and support		2,126,409	1,320,675		100,000	3,547,084
Net assets released from restrictions	***************************************	1,591,605	 (1,591,605)		**	 •
Total revenues, support and net assets released from restrictions		3,718,014	 (270,930)		100,000	 3,547,084
EXPENSES:						
Program services		731,146	<u></u>		_	731,146
Management and general		74,925			-	74,925
Fundraising		86,668	-		-	86,668
Total expenses		892,739	 -		-	 892,739
INCREASE (DECRESE) IN NET ASSETS		2,825,275	(270,930)		100,000	2,654,345
NET ASSETS - Beginning of year	***********	1,886,060	1,027,847	······································	-	 2,913,907
NET ASSETS - End of year	\$	4,711,335	\$ 756,917	\$	100,000	\$ 5,568,252

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2015

	<u>U</u> ı	nrestricted	emporarily Restricted		manently stricted	***********	Total
REVENUES AND SUPPORT:							
Cash contributions	\$	152,126	\$ 426,248	\$	-	\$	578,374
In-kind contributions		95,987	-		_		95,987
Private grant income		357,895	-		-		357,895
Rider fees		69,538	-		-		69,538
Special events, net		143,524	7,000		-		150,524
Rental income		3,500	-		-		3,500
Interest income		3,083	~		-		3,083
Miscellaneous income	***************************************	4,118	 -		_		4,118
Total revenues and support		829,771	433,248		-		1,263,019
Net assets released from restrictions	***************************************	130,002	 (130,002)		-		
Total revenues, support and net assets released from restrictions	***************************************	959,773	303,246	***************************************		,	1,263,019
EXPENSES:							
Program services		589,608	_		-		589,608
Management and general		63,113	-		_		63,113
Fundraising		79,081	-		_		79,081
Total expenses		731,802	 		-		731,802
INCREASE IN NET ASSETS		227,971	303,246		-		531,217
NET ASSETS - Beginning of year		1,658,089	 724,601	w 	-		2,382,690
NET ASSETS - End of year		1,886,060	\$ 1,027,847	\$	•	\$	2,913,907

NAPLES EQUESTRIAN CHALLENGE, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2016

			Support Services					
	F	Program	Ma	nagement				Total
	1	Services	and	d General	Fu	ndraising	E	Expenses
~								
Salaries and wages	\$	252,007	\$	34,525	\$	62,557	\$	349,089
Payroll taxes and employee benefits		53,701	***************************************	7,357		13,330		74,388
Total salaries and related expenses		305,708		41,882		75,887		423,477
Bank charges		143		_		6,991		7,134
Computer technology		4,754		147		-		4,901
Depreciation		65,513		10,210		_		75,723
Horse and barn operating expenses		82,463		-		-		82,463
In-kind expenses		158,323		-		-		158,323
Insurance		19,162		350		3,073		22,585
Interest		4,079		604		352		5,035
(Gain)/Loss on disposal of assets		(478)		-		-		(478)
Maintenance		19,318		-		-		19,318
Marketing and advertising		9,594		1,066		-		10,660
Miscellaneous		14,753		1,675		-		16,428
Other program costs		12,937		-		-		12,937
Professional fees		17,868		17,869		-		35,737
Supplies		10,685		260		365		11,310
Taxes and licenses		698		95		-		793
Utilities		5,626		767		**		6,393
Total expenses	\$	731,146	\$	74,925	\$	86,668	\$	892,739

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2015

			Support Services					
	F	Program	Management					Total
		Services	anc	and General		ndraising	E	Expenses
Salarias and wassa	ø	210 724	ø	20.066	₽	64.207	Φ	202.007
Salaries and wages	\$	218,734	\$	29,966	\$	54,297	\$	302,997
Payroll taxes and employee benefits		47,159		6,461		11,706		65,326
Total salaries and related expenses		265,893		36,427		66,003		368,323
Bank charges		191		-		9,361		9,552
Computer technology		6,558		203		-		6,761
Depreciation		59,630		10,210		-		69,840
Horse and barn operating expenses		63,219		-		-		63,219
In-kind expenses		85,077		~		-		85,077
Insurance		21,256		350		3,015		24,621
Interest		4,178		619		361		5,158
(Gain)/Loss on disposal of assets		4,361		_		-		4,361
Maintenance		14,702		-		-		14,702
Marketing and advertising		8,740		971		-		9,711
Miscellaneous		11,728		1,771		-		13,499
Other program costs		14,445		· <u>-</u>		-		14,445
Professional fees		11,298		11,299		-		22,597
Supplies		10,854		244		341		11,439
Taxes and licenses		392		53		-		445
Utilities		7,086		966		*		8,052
Total expenses	\$	589,608		63,113	\$	79,081	\$	731,802

STATEMENT OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

	-	2016	 2015
CASH FLOWS FROM OPERATING ACTIVITIES:	_		
Cash received from government units	\$	469,952	\$ -
Cash received from contributions		1,458,199	433,621
Private grants received		339,100	357,895
Rental fees		8,400	3,500
Rider fees		62,520	69,538
Special event and other income BP claim settlement received		383,226	352,112
		220,343	(757.000)
Cash paid to suppliers and employees Interest earned		(864,265)	(757,080)
	•	4,170	 3,083
Net cash provided by operating activities		2,081,645	 462,669
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchase of investments		(262,826)	_
Proceeds from sale of property and equipment		1,500	· -
Purchase of property and equipment	***************************************	(1,592,237)	 (131,407)
Net cash used by investing activities		(1,853,563)	 (131,407)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Principal payments on note payable		(3,557)	(3,435)
Additions to Endowment		50,000	-
Net cash provided (used) by financing activities		46,443	 (3,435)
NET INCREASE IN CASH		274,525	327,827
CASH - Beginning of year		989,876	662,049
CASH - End of year	\$	1,264,401	\$ 989,876
RECONCILIATION OF INCREASE IN NET ASSETS			
TO NET CASH PROVIDED BY OPERATING ACTIVITIES:			
Increase in net assets	\$	2,654,345	\$ 531,217
Depreciation		75,723	69,839
Restricted contributions to endowment		(50,000)	ter .
Gain on disposal of property and equipment		(478)	4,361
Changes in assets and liabilities:			
Accounts receivable		(220)	(4,585)
Grants receivable		(493,798)	-
Pledges receivable		(107,333)	(140,167)
Prepaid expenses		(106)	(307)
Accounts payable and accrued expenses		3,512	 2,311
Net cash provided by operating activities	\$	2,081,645	\$ 462,669
SUPPLEMENTAL DISCLOSURES			
Cash paid for interest	\$	5,035	\$ 5,158

NOTES TO FINANCIAL STATEMENTS - DECEMBER 31, 2016 AND 2015

NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

Naples Equestrian Challenge, Inc., also known as Naples Therapeutic Riding Center (the Organization) is a nonprofit corporation incorporated in 1997 in the State of Florida to provide therapeutic horseback riding to children and adults with disabilities. Program services provided by the Organization include therapeutic horseback riding, summer camps, and school outreach programs. The Organization is supported by donor contributions, grants, rider fees and several fundraising activities. The Organization is affiliated with the Professional Association of Therapeutic Horsemanship International (PATH).

Financial Statement Presentation

The accompanying financial statements have been prepared in accordance with the reporting principles of not-for-profit accounting as defined by current accounting standards for general purpose external financial statements of not-for-profit organizations.

The accompanying financial statements have been prepared to focus on the Organization as a whole and to present balances and transactions according to the existence of donor imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

Unrestricted - Resources over which the board of directors has discretionary control. Designated amounts represent those revenues, which the board has set aside for a particular purpose.

Temporarily restricted - Those resources subject to donor imposed restrictions, which will be satisfied by actions of the Organization or passage of time.

Permanently restricted -Those resources subject to a donor imposed restriction that they be maintained permanently by the Organization. The donors of these resources typically permit Organizations to use all or part of the income earned, including capital appreciation, or related investments for unrestricted or temporarily restricted purposes.

Liquidity

Assets are presented in the statement of financial position according to their nearness of conversion to cash and liabilities according to the nearness of their maturity and resulting use of cash.

Cash and Cash Equivalents

The Organization considers all unrestricted bank and similar deposits, demand deposits, money market funds and certificates of deposit with original maturities of three months or less to be cash equivalents. The Organization maintains bank accounts with balances which, at times, may exceed federally insured limits.

Property and Equipment

The Organization records property and equipment at cost when purchased or at fair market value at the time of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated asset for a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as temporarily restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service or purchased and reclassifies temporarily restricted net assets to unrestricted net assets at that time.

Depreciation is recorded on the straight-line basis over the estimated useful lives of the related assets ranging from five to thirty-nine years. The cost of maintenance and repairs is charged as an expense as incurred. All acquisitions of property and equipment and all expenditures for repairs, maintenance, renewals, and betterments in excess of \$1,000 that materially prolong the useful lives of assets are capitalized.

NAPLES EQUESTRIAN CHALLENGE, INC. NOTES TO FINANCIAL STATEMENTS - DECEMBER 31, 2016 AND 2015

NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Contributions

In accordance with current accounting standards, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Restricted contributions whose restrictions are met in the same reporting period are shown as unrestricted support. All contributions are considered to be available for operations unless specifically restricted by the donor.

Contributed Goods and Services

Contributions of noncash items are recorded at fair value on the date donated. Contributed services meeting the requirement for recognition in the financial statements are recorded at the fair market value of professional services rendered.

Functional Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities. Accordingly, certain amounts have been allocated among the program, management and general, and fundraising expenses.

Income Taxes

The Internal Revenue Service has determined the Organization is exempt from income taxes under the provisions of Internal Revenue Code Section 501(c)(3). In addition, the Organization has been determined by the Internal Revenue Service to be other than a private foundation within the meaning of Section 509(a) of the Code. Accordingly, no provision for income taxes has been made in these financial statements.

The Organization has implemented the standard for uncertain tax positions. As a result, the Organization evaluated its tax positions and determined it has no uncertain tax positions as of December 31, 2016. The Organization's tax returns from the tax years ended December 31, 2013 through December 31, 2016 are open to examination by federal authorities.

Fair Value Measurement

The Organization measures fair value as set forth in the Statement of Financial Accounting Standard FASB ASC 820, Fair Value Measurements. This standard applies to reported balances that are required or permitted to be measured at fair value under an existing accounting pronouncement. The Organization currently does not measure any of its assets or liabilities at fair value and is not required under generally accepted accounting principles to disclose the fair value of its financial instruments.

The Organization also adopted the fair value option for financial assets and liabilities standard. This standard allows entities the irrevocable option to elect fair value for the initial and subsequent measurement for certain financial assets and liabilities on a contract-by contract basis. The Organization has not elected to measure any existing financial instruments at fair value. However, the Organization may elect to measure newly acquired financial instruments at fair value in the future.

Donated Services

The Organization receives a significant benefit from volunteer work by parents and other interested parties. These services do not meet the reporting requirement of skilled professional labor and, as a result, the value of such services is not reflected in these financial statements.

Estimates

The preparation of financial statements, in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NAPLES EQUESTRIAN CHALLENGE, INC. NOTES TO FINANCIAL STATEMENTS - DECEMBER 31, 2016 AND 2015

NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Investments

Investments are initially recorded at cost, if purchased, or, if donated, at fair market value on the date received. Investment securities are reflected at market value and realized and unrealized gains and losses are recognized as changes in unrestricted net assets, unless restricted by the donor, in which case the amounts are reflected as temporarily restricted until expended according to the donors' stipulations.

Reclassifications

Certain accounts in the prior year financial statements have been reclassified for comparative purposes to conform with the presentation of the current year financial statements.

NOTE 2 - INVESTMENTS

Investments consist of the following:

		Fair N	1arket Value		
		2016	2016		
Federal money market fund-endowment	\$	100,000	\$	100,022	
Federal money market fund-Board designated reserve		50,000		50,016	
Certificates of deposit		112,457		112,788	
	\$	262,457	\$	262,826	

NOTE 3 - PROPERTY AND EQUIPMENT

Property and equipment consists of the following:

	2016			2015
Land	\$	781,671	\$	781,671
Buildings		750,871		750,871
Site improvements		683,549		679,159
Horses		34,350		39,450
Equipment		94,835		98,159
Furniture and fixtures		45,411		45,411
Construction in progress		2,565,460		123,465
		4,956,147		2,518,186
Less accumulated depreciation		(716,620)		(656,004)
Total	<u>\$</u>	4,239,527	\$	1,862,182

Depreciation expense was \$75,723 and \$69,840 for the years ended December 31, 2016 and 2015, respectively.

NOTE 4 - PLEDGES RECEIVABLE

Pledges consist of unconditional promises to give and are due as follows:

Year ending December 31,

2017 \$ 230,500

2018 63,000

2019 14,000

\$ 307,500

The Organization has one conditional pledge of \$100,000, which has not been recorded as of December 31, 2016, to be received over the next two years for barn and program expenses. It is contingent upon the measurable impact of the pledge as well as a satisfactory site visit.

Management believes all of the pledges receivable are fully collectible. Accordingly, no allowance for uncollectible pledges has been recorded.

NOTES TO FINANCIAL STATEMENTS - DECEMBER 31, 2016 AND 2015

NOTE 5 - PUBLIC SUPPORT RECEIVABLE

Public support receivable consists of the following at December 31, 2016:

Collier County-Community Development Block Grant CD14-14 Phase III	\$ 356,664
Collier County-Community Development Block Grant CD15-03 Phase IV	 137,134
	\$ 493,798

NOTE 6 - MORTGAGE NOTE PAYABLE

	2016		2015
Mortgage note payable to First Florida Integrity Bank, interest			
rate is 3.85%, at December 31, 2016 and 2015, collateralized by building			
and fixtures, monthly payments totaling \$716 due through the maturity			
date, December 2018, when final balloon principal payment is due.	\$ 126,705	<u>\$</u>	130,262

Future principal payments on the mortgage note payable at December 31, 2016 are as follows:

Year Ending December 31,	
2017	\$ 3,713
2018	 122,992
	\$ 126,705

NOTE 7 - LINE OF CREDIT

In December 2015, the Organization renewed its line of credit with First Florida Integrity Bank in the amount of \$50,000. As of December 31, 2016, there was no amount outstanding. The interest rate on the line of credit at December 31, 2016 was 3.25%. The credit line is secured by the Organization's property and equipment.

NOTE 8 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consist of funds restricted for the following purposes:

	 2016		
Horse retirement	\$ 27,574	\$	22,728
Barn dance sponsorships	-		27,000
Operation Strides	12,686		24,599
Program grants	_		49,055
Facility expansion project	 716,657		904,465
	\$ 756,917	\$	1,027,847

NOTE 9 - SUPPORT FROM GOVERNMENT UNITS

For the year ended December 31, 2016, the grant revenue was earned as follows:

	\$ 963,750
CDBG Phase IV-Construction	 500,000
CDBG Phase III- Site Development and Landscaping	\$ 463,750

NOTES TO FINANCIAL STATEMENTS - DECEMBER 31, 2016 AND 2015

NOTE 10 - IN-KIND CONTRIBUTIONS

In-kind contributions consist of the following:

	2016		2015	
Revenue in kind				
Professional services	\$	55,522	\$	600
Horses		1,600		5,500
Flooring		-		4,910
Event sound system and equipment		9,500		-
Landscape services		26,083		27,751
Auction items and other donations and services		67,218		57,226
Total revenue in kind		159,923		95,987
Less capitalized items:				
Horses		(1,600)		(6,000)
Flooring	-	-		(4,910)
Total expenses in kind	<u>\$</u>	158,323	_\$	85,077

NOTE 11 - FAIR VALUE MEASUREMENTS

The Organization measures fair value as set forth in the Statement of Financial Accounting Standard FASB ASC 820, "Fair Value Measurements." FASB ASC 820 applies to reported balances that are required or permitted to be measured at fair value under an existing accounting pronouncement. FASB ASC 820 emphasized that fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability and establishes a fair value hierarchy. The fair value hierarchy consists of three levels of inputs that may be used to measure fair value as follows:

Level 1 - Inputs that utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization has the ability to access.

Level 2 - Inputs that include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. Fair values for these instruments are estimated using pricing models, quoted prices of securities with similar characteristics or discounted cash flows.

Level 3 - Inputs that are unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity.

The following are the major categories of assets measured at fair value on a recurring basis during the year ended December 31, 2016:

	Fair Value	Level I		
Money market funds	\$ 150,038	\$ 150,038		
Certificates of deposit	112,788_	112,788		
	\$ 262,826	\$ 262,826		

NOTE 12 - RENTAL INCOME

The Organization began leasing a single family home on its property to an employee in August of 2015. The home is being rented under a non-cancellable operating lease through April 30, 2018 for \$700 a month.

For the year ended December 31, 2016 and 2015, rental income totaled \$8,400 and \$3,500, respectively.

NAPLES EQUESTRIAN CHALLENGE, INC. NOTES TO FINANCIAL STATEMENTS - DECEMBER 31, 2016 AND 2015

NOTE 13 - SPECIAL EVENTS, NET

Revenues and expenses from the various special events consist of the following:

	 2016		
Revenues	\$ 378,861	\$	347,994
Less: Expenses	 (210,000)		(197,470)
Net Total	\$ 168,861	\$	150,524

2016

NOTE 14 - ENDOWMENT

The Organization has a permanently restricted endowment fund established for the purpose of providing income to support general operations. The Organization also has an unrestricted board designated fund established to function as an endowment. As required by generally accepted accounting principles, net assets associated with endowment fund are classified and reported based on the existence or absences of donor-imposed restrictions.

Interpretation of Relevant Law

The Board of Directors has interpreted relevant law as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

	Board En	restricted Permanently -Designated Restricted dowment Endowment Funds Funds		testricted adownent	Total	
Endowment net assets, December 31, 2015	\$	-	\$	•	\$	_
Investment income		-		23		23
Contributions to endowment		50,000		100,000		150,000
Appropriated investment earnings		-		(23)		(23)
Endowment net assets, December 31, 2016	\$	50,000	\$	100,000	\$	150,000

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires the Organization to retain as a fund of perpetual duration. As of December 31, 2016, there were no deficiencies of this nature.

Spending Policy

Endowment funds were established to support the general purposes of the Organization. As a result, the Organization's policy is to classify all net investment earnings to unrestricted net assets.

NOTE 15 - CONCENTRATION OF CREDIT RISK

The Organization maintains cash balances at several financial institutions. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. At December 31, 2016, the Organization's uninsured cash balance totaled approximately \$875,000.

NOTE 16 - SUBEQUENT EVENTS

In February 2017, during a walk-thru of the facility expansion project, it was noted that the support columns and I-beams of the roof had rust that should have been sanded and touched up at installation. This was never completed, therefore, the Organization has contacted their attorney to assist with remediation. The estimated cost to repair is \$30,000.

Subsequent events were evaluated through June 1, 2017, which is the date the financial statements were available to be issued.

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS ${\it and}$ NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

NAPLES EQUESTRIAN CHALLENGE, INC. SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2016

NAPLES EQUESTRIAN CHALLENGE, INC. NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS - DECEMBER 31, 2016

NOTE 1 - BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of the Uniform Guidance, Audits of States, Local Governments, and Non-Profit Organizations. Because the Schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Organization.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Pass-through entity identifying numbers are presented where available.

PART II REPORTS ON COMPLIANCE AND INTERNAL CONTROL

ROGERS WOOD HILL STARMAN & GUSTASON

PROFESSIONAL ASSOCIATION

CERTIFIED PUBLIC ACCOUNTANTS & ADVISORS

2375 TAMIAMI TRAIL NORTH, SUITE 110 NAPLES, FLORIDA 34103

SHELDON W. STARMAN, C.P.A. RONALD W. GUSTASON, C.P.A. THOMAS E. BOERIO, C.P.A. SHARON A BELCHER, C.P.A. SCOT A. SHEPARD, C.P.A. SCOT A. SHEPARD, C.P.A. SEAN M. NOLAN, C.P.A. QIONG (KIM), CHEN, C.P.A. LAURA L. GELMAN

MEMBERS

AMERICAN INSTITUTE OF CERTIFIED

PUBLIC ACCOUNTANTS

FLORIDA INSTITUTE OF CERTIFIED

PUBLIC ACCOUNTANTS

OFFICES

NAPLES MARCO ISLAND 262-1040 394-7502

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of Naples Equestrian Challenge, Inc. Naples, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of Naples Equestrian Challenge, Inc. (a non-profit organization), which comprise the statement of financial position as of December 31, 2016, and the related statement of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated June 1, 2017.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Naples Equestrian Challenge, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Naples Equestrian Challenge, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Naples Equestrian Challenge, Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. We did identify certain deficiencies in internal control, described in the accompanying schedule of findings and questioned costs that we consider to be material weaknesses [2016-001, 2016-002, 2016-003] and a significant deficiency [2016-004].

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Naples Equestrian Challenge, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under Government Auditing Standards.

Naples Equestrian Challenge, Inc. Page Two

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS, continued

Naples Equestrian Challenge, Inc.'s Response to Findings

Naples Equestrian Challenge, Inc.'s response to the findings identified in our audit are described in the accompanying corrective action plan. Naples Equestrian Challenge, Inc.'s response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

ROGERS WOOD HILL STARMAN & GUSTASON, P.A.

Certified Public Accountants & Advisors

Naples, FL

ROGERS WOOD HILL STARMAN & GUSTASON

PROFESSIONAL ASSOCIATION

CERTIFIED PUBLIC ACCOUNTANTS & ADVISORS

2375 TAMIAMI TRAIL NORTH, SUITE 110 NAPLES, FLORIDA 34103

SHELDON W. STARMAN, C.P.A. RONALD W. GUSTASON, C.P.A. THOMAS E. BOERIO, C.P.A. SHARON A. BELCHER, C.P.A. SCOT A. SHEPARD, C.P.A. SEAN M. NOLAN, C.P.A. QIONG (KIM) CHEN, C.P.A. LAURA L. GELMAN

MEMBERS
AMERICAN INSTITUTE OF CERTIFIED
PUBLIC ACCOUNTANTS
FLORIDA INSTITUTE OF CERTIFIED
PUBLIC ACCOUNTANTS

OFFICES:

NAPLES MARCO ISLAND 262-1040 394-7502

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors of Naples Equestrian Challenge, Inc. Naples, Florida

Report on Compliance for Each Major Federal Program

We have audited Naples Equestrian Challenge, Inc.'s compliance with the types of compliance requirements described in the OMB Compliance Supplement that could have a direct and material effect on each of Naples Equestrian Challenge, Inc.'s major federal programs for the year ended December 31, 2016. Naples Equestrian Challenge, Inc.'s major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Naples Equestrian Challenge, Inc.'s major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Naples Equestrian Challenge, Inc.'s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Naples Equestrian Challenge, Inc.'s compliance.

Opinion on Each Major Federal Program

In our opinion, Naples Equestrian Challenge, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2016.

Naples Equestrian Challenge, Inc. Page Two

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE, continued

Report on Internal Control over Compliance

Management of Naples Equestrian Challenge, Inc. is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Naples Equestrian Challenge, Inc.'s internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance with Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Naples Equestrian Challenge, Inc.'s internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

ROGERS WOOD HILL STARMAN & GUSTASON, P.A.

Rogar Wood Hell Stewarm & Contera

Certified Public Accountants & Advisors

Naples, FL

June 1, 2017